

57th



**ANNUAL
MEETING &
CONFERENCE**

**HEALTHCARE DISTRIBUTION:
A VISION FOR THE FUTURE**

ANNOUNCEMENT

5 - 7 JUNE 2016 / NOORDWIJK, THE NETHERLANDS



GIRP
the vital link in healthcare




THE NETHERLANDS OUR HOST COUNTRY

Located in northwestern Europe, the Netherlands is known for its flat landscapes, canals, tulip fields, windmills and bicycles. Its name derives from the fact that a quarter of its territory lies below sea level and 50% of its land lies less than one meter above sea level. Known for its art scene, the capital, Amsterdam, today is home to the Rijksmuseum and the Van Gogh Museum. The latter, featuring works from the famous 17th century "Golden Age" master, is the second-most visited museum in the Netherlands and the 35th most-visited art museum in the world. A founding member of the EU, Eurozone, NATO, OECD and WTO, the Netherlands has a long history of democracy. As the third country in the world to have an elected parliament, it has been governed both as a parliamentary democracy and a constitutional monarchy since 1848.

NOORDWIJK OUR HOST CITY

A former 19th century fishing settlement, Noordwijk, today, is a small picturesque town surrounded by sweeping sand dunes, 13 kilometers of golden beach, and quaint coastal villages on the North Sea. The town boasts an array of restaurants offering local cuisine and a glimpse into the Dutch culture. Known for its relaxing and luxurious seaside resorts, Noordwijk is also an important part of the tulip bulb growing industry.

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 **WE ARE LOOKING FORWARD TO DISCOVERING NOORDWIJK TOGETHER WITH YOU!**

 **WE CORDIALLY INVITE YOU TO JOIN US FOR OUR 57TH ANNUAL MEETING & CONFERENCE IN THE NETHERLANDS!**

Noordwijk, the Netherlands





Dear Colleagues,

When GIRP changed the English version of its name to the 'European Healthcare Distribution Association' in November 2015, the change reflected not only a widened assortment of products from RX and OTC medicinal products to medical devices, food supplements and all products sold in pharmacies; it also represented an evolution and expansion in the role and function of pharmaceutical wholesalers. Today, full-line pharmaceutical wholesalers no longer function as mere 'box movers'; they have altered and adapted their business models to offer a broad range of value-added services to the pharmaceutical industry, pharmacies, and of course, to patients.

With this spirit in mind, we selected '**Healthcare Distribution: A Vision for the Future**' as the theme for this year's 57th GIRP Annual Meeting and Conference in Noordwijk, the Netherlands. Together with you, our friends and colleagues, we would like to reflect on this vision, to discuss and explore its implications, challenges, and opportunities, and to engage in those cooperative ventures that will forge trust, partnership and innovation with our supply chain partners.

For this year's Annual Meeting and Conference, GIRP has therefore invited a number of high level speakers to share their ideas and experiences for addressing current and future challenges and developments in the healthcare sector. Kicking off the first conference day will be an address by Ms. Edith Schippers, the Dutch Health Minister, and a greeting from the Commissioner for Health and Food Safety, Mr. Vytenis Andriukaitis. Thereafter we will take an in-depth look at the issue of medicines tendering in the Netherlands and how the supply chain is adapting to the challenges in the Dutch healthcare system. A second session, dedicated to patient services, will look at the evolving role and importance of the pharmacy and pharmacist in the provision of healthcare services.

After lunch, we welcome Mr. Steve Collis, Chairman of the Board, AmerisourceBergen Corporation, to the stage together with high level executives from around the world, to provide an international perspective on the future of the healthcare distribution sector. Also scheduled for the afternoon is a colourful and enlightening mix of presentations on adaptive pathways to medicines access, on medicines supply to hospitals and on enabling access to medicines worldwide. We are pleased to again welcome our longtime friend, partner and supporter, Mr. Per Troein, Vice President Strategic Alliances from IMS Health to Noordwijk this year.

On the second conference day, a keynote address from the European Commission on the safety of medicines will set the stage for an ensuing discussion on how the various partners in the supply chain are collaborating to accomplish the aims and provisions of the Delegated Regulation of the Falsified Medicines Directive. Thereafter we will take a closer look at the 'Pharmacy as a Healthcare Centre' and examine new and innovative means of ensuring pharmacy sustainability under growing economic strain and pressure. As many of our members are integrated healthcare distribution companies, this session will offer new ideas and solutions to address old and emerging challenges. In a concluding session we will explore how the vision of sustainable partnerships in the pharmaceutical supply chain can be strategically realised and implemented.

Accompanying this stimulating conference programme are a number of social activities, set in and around our beautiful coastal venue, to which we cordially invite you.

As President of GIRP, I look forward to personally welcoming you at our 57th Annual Meeting and Conference and to what will surely be a memorable event in Noordwijk!

Yours sincerely,

René Jenny, GIRP President



57th ANNUAL MEETING & CONFERENCE

5 - 7 June 2016 / Noordwijk, the Netherlands



PROGRAMME OVERVIEW

SATURDAY, 4th JUNE 2016



12:00 - 18:00

DELEGATE REGISTRATION AND INFORMATION



Welcome Desk in the hotel lobby



19:00 ONWARDS

INFORMAL DINNER



Grand Café 't Elfde Gebod
Part of Hotel van Oranje Complex



Dress code: Casual

SUNDAY, 5th JUNE 2016



10:00 - 18:00

DELEGATE REGISTRATION AND INFORMATION



Welcome Desk in the hotel lobby



19:30 ONWARDS

WELCOME DINNER



Beachclub O.
Part of Hotel van Oranje Complex



Dress code: Smart Casual





MONDAY, 6th JUNE 2016

 8:00 - 18:00
DELEGATE REGISTRATION AND INFORMATION
 Welcome Desk in the hotel lobby

 9:00 - 17:30
 **GIRP'S 57th ANNUAL MEETING & CONFERENCE**
 Healthcare Distribution:
 A Vision for the Future
 Conference Room: Wintertuin

 9:30 - 16:00
SPOUSES PROGRAMME
 Visit of The Hague and Delft
 **Bus departure:** from Hotel lobby at 09:30

 20:00 ONWARDS
GALA DINNER
 Pieterskerk in Leiden – Kloksteeg,
 16 2311 SL Leiden
 **Dress code:** Cocktail Attire
 **Bus departure:** from Hotel at 19:30

 23:00 ONWARDS
AFTER DINNER PARTY
 Hotel van Oranje Indoor Pool
 Deck

TUESDAY, 7th JUNE 2016

 8:00 - 13:30
DELEGATE REGISTRATION AND INFORMATION
 Welcome Desk in the conference
 foyer

 9:30 - 13:30
 **GIRP'S 57th ANNUAL MEETING & CONFERENCE**
 Healthcare Distribution:
 A Vision for the Future
 Conference Room: Wintertuin

 13:30 ONWARDS
FAREWELL LUNCH
 Beachclub O.
 Part of Hotel van Oranje Complex
 **Bus departure:** to Schiphol airport at 15:00

 15:00
AIRPORT TRANSFER
 Bus departure to Schiphol Airport
 (Amsterdam)



BUSINESS PROGRAMME

HEALTHCARE DISTRIBUTION: A VISION FOR THE FUTURE

This year's conference on "Healthcare Distribution - A Vision for the Future" seeks to examine the potentials of collaboration, cooperation and partnerships for addressing diverse challenges and developments in the healthcare sector. At the 2016 Annual Meeting and Conference in Noordwijk, we are once again aiming to gather over 200 top executives from among our membership, our supply chain partners and governmental institutions in order to share experiences and information regarding our goal of ensuring access to sustainable healthcare in Europe.

For its 57th Annual Meeting and Conference, GIRP warmly invites you to join healthcare leaders from the pharmaceutical supply chain, European and national decision-makers as well as international experts as they come to Noordwijk to discuss ways to optimise healthcare by ensuring an effective supply chain management.



**WE LOOK FORWARD TO
WELCOMING YOU TO THIS
TOP-LEVEL EVENT!**

CONFERENCE DAY 1 MONDAY, 6th JUNE 2016



9:00

OPENING & WELCOME ADDRESS

- ▶ **Mr. René Jenny**, President, European Healthcare Distribution Association (GIRP)
- ▶ **Mr. Arvid Manneke**, Managing Director, Alliance Healthcare Netherlands & Chairman, BG Pharma



9:20

KEYNOTE ADDRESSES

- ▶ **Ms. Edith Schippers** (tbc), Minister of Health, Welfare and Sport, the Netherlands
- ▶ **Mr. Vytenis Andriukaitis**, Commissioner for Health and Food Safety, European Commission (video message)



9:50

COUNTRY FOCUS: THE NETHERLANDS

Adapting to the impact of medicines tendering

Moderator: Dr. Roger Sorel, Vice-President, GIRP

How has tendering impacted the Dutch healthcare system, in particular the pharmaceutical market? How have wholesalers adapted to the developments in the Dutch context?

- ▶ **Mr. Paul Korte**, President, Association for Innovative Medicines in the Netherlands, Nefarma (*Understanding medicines tendering in the Netherlands*)
- ▶ **Mr. Arvid Manneke**, Managing Director, Alliance Healthcare Netherlands & Chairman, BG Pharma (*Challenges of medicines tendering for the pharmaceutical wholesale sector*)
- ▶ **Mr. Gerben Klein Nulent**, Chairman, Kings Royal Dutch Society for the Advancement of Pharmacy (KNMP) (*Adaptive solutions: How have wholesalers modified their business strategy?*)
- ▶ **Mr. Martin Favié**, Chairman, Bogin (*The impact of medicines tendering on biosimilar manufacturers*)



11:00 • COFFEE BREAK



11:30
ACKNOWLEDGING THE IMPORTANCE OF THE PHARMACY IN THE PROVISION OF PATIENT SERVICES

Moderator: Ms. Paulien Schul, Head of Patient Services, PHOENIX Group

This panel seeks to address the changing pharmacy practice landscape and to explore the evolving role of the pharmacy and pharmacist in the provision of new and innovative patient services.

► **Mr. Jan Smits**, Former Chairman, KNMP & President, Pharmaceutical Group of the European Union (PGEU)

(Investing in patients: The importance of patient-centred care programmes in pharmacies)

► **Mr. Luc Besançon**, Chief Executive Officer & Secretary General, International Pharmaceutical Federation (FIP)

(Perceptions of the role of the pharmacy: Repositioning pharmacies as primary providers of health solutions)

► **Ms. Peyton Howell**, Executive Vice President and President, Global Sourcing and Manufacturer Relations, AmerisourceBergen Corporation

(Value added pharmacy and patient services offered by wholesalers)



12:30 • LUNCH BREAK

14:00
HEALTHCARE DISTRIBUTION – A VISION FOR THE FUTURE

Moderator: Mr. Doug Long, Vice President Industry Relations, IMS Health

► **Mr. Steve Collis**, Chairman of the Board, AmerisourceBergen Corporation

► **Mr. Fu Gang**, CEO, Bai Yang Medicine Group



15:30 • COFFEE BREAK



16:00
ADAPTIVE PATHWAYS TO MEDICINES ACCESS

► **Ms. Sabine Atzor**, Head of EU Regulatory Policies, Hoffmann-La Roche & Director of Regulatory Affairs, EFPIA



16:30
MEDICINES SUPPLY FOR HOSPITALS – CAN THERE BE A WIN-WIN SCENARIO?

► **Mr. Per Troein**, Vice President Strategic Alliances, IMS Health



17:00
PARTNERSHIPS FOR HEALTH: ENABLING MEDICINES ACCESS FOR PATIENTS WORLDWIDE

► **Mr. Alex Harris**, CEO, International Health Partners



17:10
CLOSING REMARKS



17:20
END OF CONFERENCE DAY I



20:00 • GALA DINNER



57th ANNUAL MEETING & CONFERENCE

5 - 7 June 2016 / Noordwijk, the Netherlands



CONFERENCE DAY 2 TUESDAY, 7th JUNE 2016



9:30

KEYNOTE ADDRESS

Ensuring medicine safety in the EU: Priorities of the European Commission

► **Dr. Andrzej Rys**, Deputy Director General, Health Systems and Products, DG SANTE, European Commission

9:50

FIGHTING THE FAKES: EMVO – THE PARTNERSHIP AGAINST FALSIFIED MEDICINES IN EUROPE

Moderator: **Mr. Peter O'Donnell**, Journalist, APM Health Europe

The Delegated Regulation to the Falsified Medicines Directive, represents the collaborative synergies of all healthcare stakeholders – both at the political and economic levels – in ensuring that falsified medicines do not reach patients. This session seeks to explore how the various partners in the supply chain are collaborating to accomplish the aims and provisions of the Delegated Regulation.

► **Ms. Monika Derecque-Pois**, Director General, European Healthcare Distribution Association (GIRP)

► **Mr. Andreas Walter**, Interim General Manager, European Medicines Verification Organisation (EMVO)



10:30 • COFFEE BREAK



11:00

THE PHARMACY AS A HEALTHCARE CENTRE

Moderator: **Mr. Peter O'Donnell**, Journalist, APM Health Europe

► **Mr. John Chave**, Director General, Cosmetics Europe

(The value of cosmetics in the pharmacy product mix)

► **Dr. Hubertus Cranz**, Director General, Association of the European Self-Medication Industry (AESGP)

(The role of pharmacists in self-medication)



12:00

STRATEGIC VISIONS FOR THE HEALTHCARE SECTOR OF TOMORROW

► **Ms. Erin Yaklich**, Executive Director, Strategic Segment Lead, Merck & Co., Inc.

► **Mr. Wolfgang Mähr**, Consultant, Mähr Consulting

► **Mr. Jan Tangermann**, Head of Sales and Commercial Excellence, Sandoz International GmbH



13:30

CLOSING



13:30 • FAREWELL LUNCH



FOR THIS YEAR'S ANNUAL MEETING AND CONFERENCE WE HAVE LAUNCHED A NEW APP FOR ATTENDEES TO BETTER ORIENTATE THEMSELVES PRIOR TO AND DURING THE EVENT.

Download the app and get up-to-the-minute updates and info on the event:
Sessions, Speakers, Sponsors, Participants, Maps and practical information for participants

The download instructions will be sent to you upon registration.



FOLLOW OUR CONFERENCE LIVE ON TWITTER:
@GIRPBrussels #GIRPAGM



SOCIAL PROGRAMME

INFORMAL DINNER // SATURDAY, 4th JUNE 2016

🕒 19:00 ONWARDS



GRAND CAFÉ 'T ELFDE GEBOD

The authentic wooden paneling, the cozy fireplace and stained-glass windows give the Grand Café 't Elfde Gebod its unique ambiance and joyful character. Enjoy some delicious snacks with us on the café's spacious sunset terrace.

🏠 **Dress Code:** Casual

WELCOME DINNER // SUNDAY, 5th JUNE 2016

🕒 19:30 ONWARDS



BEACHCLUB O.

For our Welcome Dinner, we cordially invite you to the Beachclub O., a fine dining venue that offers Noordwijk's typical coastal charm. Come join us on a cosmopolitan culinary journey and enjoy taste the best that Noordwijk has to offer while enjoying views.

🏠 **Dress Code:** Smart Casual

SPOUSES' PROGRAMME // MONDAY, 6th JUNE 2016

🕒 9:30 - 16:00



VISIT OF THE HAGUE AND DELFT

During this tour you will visit two cities that have played a crucial role in the history of the Netherlands: The Hague and Delft. The visit starts at the Mauritshuis in The Hague. This quaint little museum situated in the heart of The Hague reopened after being renovated in the summer 2014 and is home to a compact, yet world-renowned collection of Dutch Golden Age (17th century) paintings. Masterpieces such as "Girl with a Pearl Earring" by Vermeer, "Anatomy Lesson of Dr. Nicolaes Tulp" by Rembrandt, "The Goldfinch" by Fabritius and "The Bull" by Potter are on permanent display.

Next on the agenda is a visit of Delft, a city known for its canals and many almshouses in the historic city centre. Here we will visit the Royal Dutch Delftware Manufactory "De Porceleynse Fles". The factory was established in 1653 and is the last remaining Delftware factory from the 17th century. Delftware porcelain originated in China and is still hand-painted according to a century old tradition.



GALA DINNER // MONDAY, 6th JUNE 2016

20:00 ONWARDS 

PIETERSKERK IN LEIDEN

Experience the atmosphere of the 12th century historic Pieterskerk in the heart of Leiden. Its impressive walls and enormous height make this gothic church not only a notable, but also a memorable landmark in the city of Leiden. Known as a place for worship and gathering, the church retains its historical function and continues to welcome people of diverse origins as a conference and event venue. When the Pieterskerk is not used as an event venue, it is open to the public as a historical monument. We invite you to enjoy this architectural gem on the occasion of our annual gala event!



 **Dress Code:** Cocktail Attire

AFTER DINNER PARTY // MONDAY, 6th JUNE 2016

23:00 ONWARDS 

HOTEL VAN ORANJE INDOOR POOL DECK

After our dinner, we are pleased to invite you to join us at the Indoor Pool Deck of the Hotel. An after dinner party at the swimming pool, which is 30 x 20 meters big, in combination with state of the art LED lighting, a beautiful cocktail bar and delightful music on the water, is a guarantee for an unforgettable event!



FAREWELL LUNCH // TUESDAY, 7th JUNE 2016

13:30 ONWARDS 

BEACHCLUB O.

For our Farewell Lunch, we will go back to the Beachclub O., experiencing once again the surreal beauty of the North Sea and a cosmopolitan menu.



ABOUT GIRP

GIRP, the European Healthcare Distribution Association, is the umbrella organisation for pharmaceutical full-line wholesalers and distributors of healthcare products and services in Europe. It represents the national associations of over 750 pharmaceutical full-line wholesalers serving 33 European countries, as well as major international and pan-European healthcare distribution companies. GIRP members employ over 140,000 people and distribute around 15 billion packs of medicines and healthcare products per year.

As the vital link in healthcare, GIRP members are committed to developing and providing innovative and efficient healthcare products and services to improve the health and wellbeing of people across Europe. By promoting trust, partnership and innovation, they help millions of consumers and patients in pharmacies and other healthcare institutions every day.

GIRP, the voice of the healthcare distribution sector, is dedicated to shaping the formulation of smart and informed policy measures at the European level. Serving as a platform for learning, dialogue and exchange, GIRP offers its members individual and collective support services, advice, information, educational events and workshops, as well as networking opportunities.

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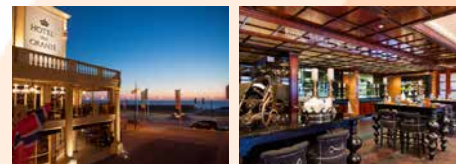
SUPPORTING SPONSORS



OUR VENUE

Hotel van Oranje

Idyllically set on the coast, the Hotel van Oranje has a modern design and flair. True to its reputation as a luxury seaside resort, the hotel offers rooms overlooking both the sea and the sweeping northern landscapes, a spa (including a beauty centre/hair studio), as well as a swimming pool. Easily accessible, the hotel is located a mere 25 minutes from Amsterdam Schiphol Airport by car and 20 minutes from Leiden and The Hague.



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